

**General Manager**

**Metropol Technologies Limited (MTL)**

**Classification:** Senior Management

**Reports to:** Group Managing Director

**JOB DESCRIPTION**

**Job Summary/Objective**

Responsible for achieving profitability and growth in producing technology products and solutions for internal and external customers use.

**Duties and Responsibilities**

**1. Routine work:**

- a) Implementing group strategic plan to achieve growth and profitability for the subsidiary and the group.
- b) Taking overall responsibility for system development, with a focus of achieving for Metropol, and customers cutting edge competitive advantage, high quality of service and increased profitability.
- c) Manages the complete development life cycle of Metropol software systems; including gathering requirements, software development, testing, and implementation, user follow up and support.
- d) Identifying and using latest technologies in system development
- e) Responsible for continuously communicating values, strategies, and objectives of the organization
- f) Providing research and makes recommendations on software products and services in support of procurement and development efforts.
- g) Evaluating department and individual team performance and recommending appropriate intervention strategies.
- h) Responsible for planning, and allocating both technology and human resources to the different projects to achieve speed of service and quality in project completion
- i) Lead all projects in the subsidiary with a focus on high productivity.
- j) Overseeing and directing all administrative functions to achieve high customer satisfaction and smooth flow of work.

- k) Formulating and enforcing functional policies, procedures and standards to control quality and quantity of work.
- l) Leading teams to achieve high motivation and morale of the employees.
- m) Review internal and external market information/feedback so as to identify new opportunities to increase the number of solutions to be designed and developed.
- n) Oversees the review and analysis of existing applications' effectiveness and efficiency, and develops strategies for improving or leveraging these systems so as to respond and meet customer needs
- o) Accomplishing subsidiary objectives by establishing plans, budgets, and results measurements;
- p) Reviewing and reporting on progress in systems development
  
- q) Maintaining quality service by establishing and enforcing organization standards.
- r) Assumes other duties and responsibilities as assigned

#### **Required Education and Experience**

- Bachelors' degree in I.T preferably in Software Engineering.
- Masters degree will be an added advantage
- 5 years experience in Software Development with at least 3 years experience in managing Software Development Teams
- 3 years experience in Project Management with accreditation (PRINCE2, PMP)

#### **Competencies/Proficiencies expected:**

- Demonstrated proficiency development in the front, middle, and back end tiers
- Business Acumen.
- Demonstrated Proficiency in SQL and the ability to model database (oracle, MySQL
- Proficiency in the use of at least one high-level language (Java, Python) and at least one low level language (C, C++)
- Demonstrated proficiency with the web stack (html5, css3, javascript, ajax, REST)
- Proficiency with responsive design methodologies and libraries
- Experience and familiarity with open source tools, databases, and libraries
- Understanding of Information Security and Business Continuity

- Innovative and creative, with a concise, precise and effective approach to problem solving and the ability to develop, deliver and evaluate brilliant ideas founded on rocksolid strategic thinking
- Business Acumen.
- Communication Proficiency – written and verbal
- Negotiation skills.
- People management
  - Time management
  - Analytical Skills

### **Supervisory Responsibility**

The role is responsible for the overall direction, coordination and evaluation of direct reports and for carrying out supervisory responsibilities in accordance with the organization's policies and applicable laws.

### **Position Type/Expected Hours of Work**

This is a full-time position. Standard days and hours of work are Monday through Friday, 8:00 a.m. to 5 p.m.

### **Travel**

Occasional regional travel is expected with this position.

*Interested candidates should send their applications to [hr@metropol.co.ke](mailto:hr@metropol.co.ke) with the subject heading as **GM-MTL** by Monday 19<sup>th</sup> September, 2017.*